





INTERRENT REIT INVESTOR PRESENTATION

June 2021





FOCUS ON REPOSITIONING

EXTERIOR UPGRADES

- Complete, attractive first impression package
- Designer-influenced exterior finishes

Before



After



COMMON AREA UPGRADES

- Added functionality
- Designer finishes
- Enhanced security





UNIT UPGRADES

- Improving suite layout
- Upgraded bathrooms and kitchens
- Upgraded flooring





DELIVERING THE EXPERIENCE

Exceptional amenities and best-in-class service are key components of the experience our residents are looking for in their homes.











AVERAGE RENT GROWTH



■ InterRent REIT Average Rent ■ CMHC Ontario Average Rent ■ CMHC Quebec Average Rent

5-Year Average Rent CAGR				
InterRent REIT	5.7%			
Ontario (CMHC)	4.8%			
Quebec (CMHC)	3.5%			

SUBSTANTIAL UPSIDE IN NON-REPOSITIONED PORTFOLIO

	3 Months Ended March 31, 2021					
In \$ 000's	Repositioned Property Portfolio	Non-Repositioned Property Portfolio	Total Portfolio			
Gross rental revenue	\$33,919	\$11,043	\$44,962			
Less: vacancy& rebates	(3,074)	(1,680)	(4,754)			
Other revenue	1,772	1,071	2,843			
Operating revenues	\$32,617	\$10,434	\$43,051			
Expenses						
Property operating costs	4,754 14.6%	1,888 18.1%	6,642 15.4%			
Property taxes	4,042 12.4%	1,355 13.0%	5,397 12.5%			
Utilities	3,132 9.6%	1,392 13.3%	4,524 10.5%			
Operating expenses	\$11,928 36.6%	\$4,635 44.4%	\$16,563 38.5%			
Net operating income	\$20,689	\$5,799	\$26,488			
Net operating margin	63.4%	55.6%	61.5%			

Region	Repositioned Property Portfolio			Non-Repositioned Property Portfolio		
	Suites	March 2021 Average Rent	March 2021 Vacancy	Suites	March 2021 Average Rent	March 2021 Vacancy
Greater Toronto & Hamilton Area	2,588	\$1,451	4.6%	978	\$1,250	12.9%
National Capital Region	2,883	\$1,392	10.0%	82	\$2,168	10.2%
Other Ontario	1,460	\$1,336	2.2%	383	\$1,054	10.0%
Greater Montreal Area	1,383	\$1,161	10.4%	1,404	\$1,138	15.8%
Greater Vancouver Area	-	-	_	307	\$1,535	15.8%
Total	8,314	\$1,362	6.9%	3,154	\$1,227	14.0%